

GROW YOUR BUSINESS WITH C.H. ROBINSON

Ziua Cargo - Conference for merchandise and transport

May 23 – 24, 2019



WHO WE ARE

\$16,6B

TOTAL REVENUE IN 2018

124,000

CUSTOMERS WORLDWIDE

76,000

ACTIVE CARRIERS & SUPPLIERS

15,000+

EMPLOYEES WORLDWIDE



4 DIVISIONS



SURFACE TRANSPORTATION



GLOBAL FORWARDING



FRESH PRODUCE SOURCING



MANAGED SERVICES

EUROPE OVERVIEW



+1,400 Active road carriers



615,000 Annual shipments



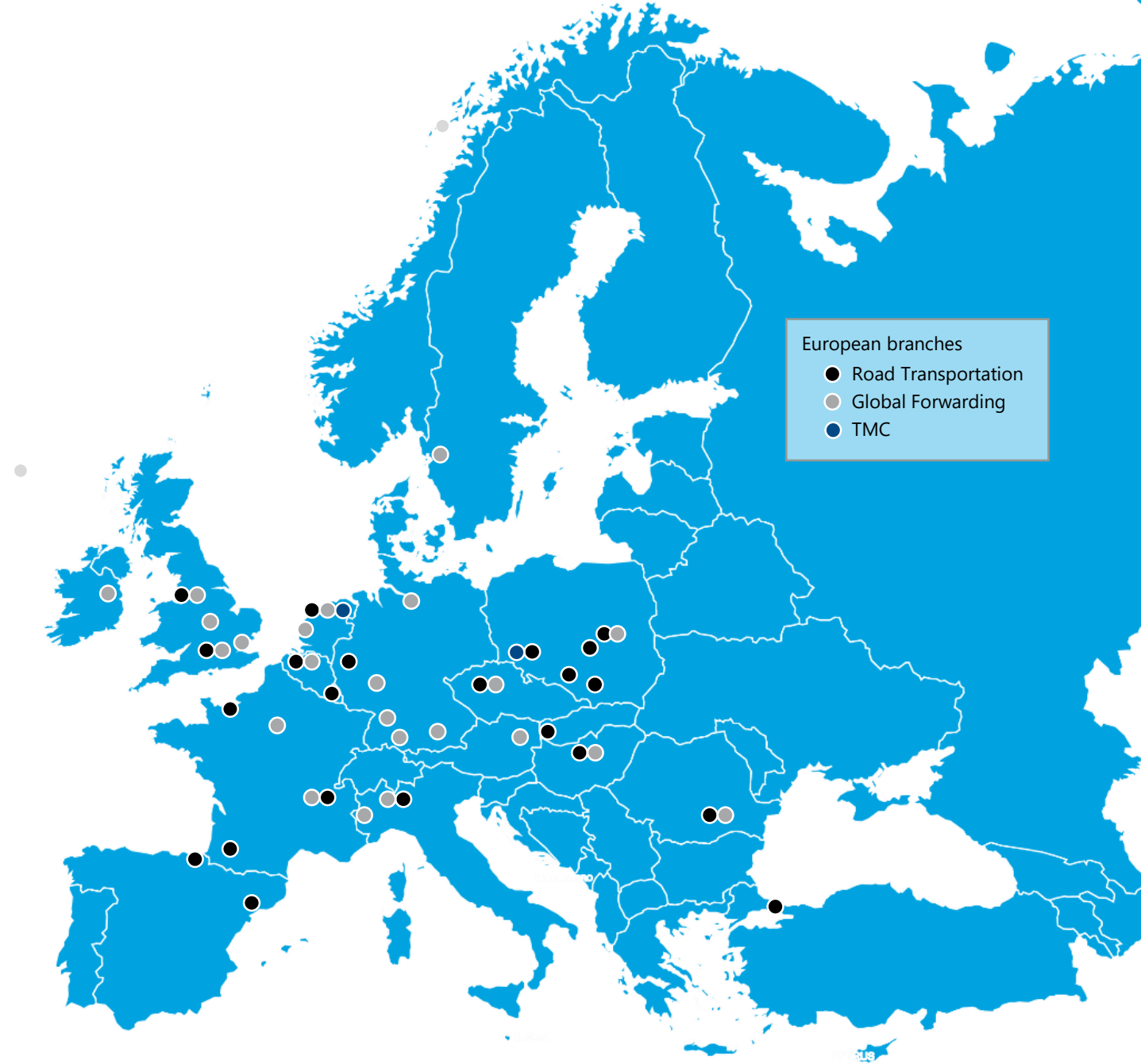
17 Countries



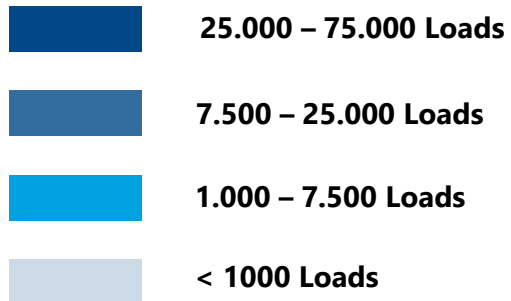
48 Offices



+1,300 Employees



OUR FREIGHT OPPORTUNITIES



Domestic Capabilities: France and Poland

SOME OF THE CUSTOMERS WE SERVE



FOOD & BEVERAGE SOLUTIONS



RETAIL SOLUTIONS



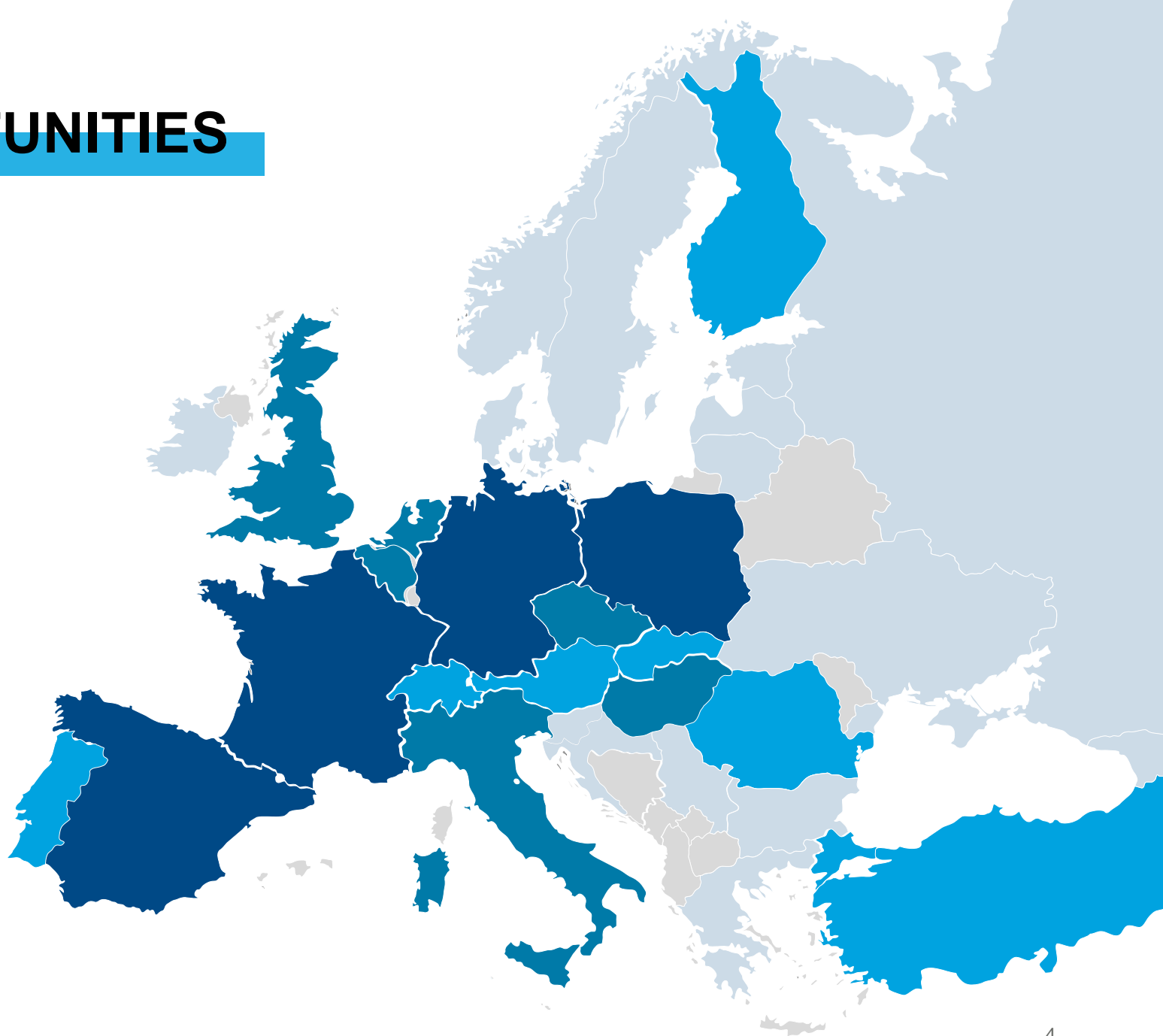
PAPER & PACKAGING SOLUTIONS



CHEMICALS & PLASTICS SOLUTIONS



MANUFACTURING SOLUTIONS



OUR MISSION

Our people, processes, and technology improve the world's transportation and supply chains, delivering exceptional value to our customers and suppliers.

ACCELERATE

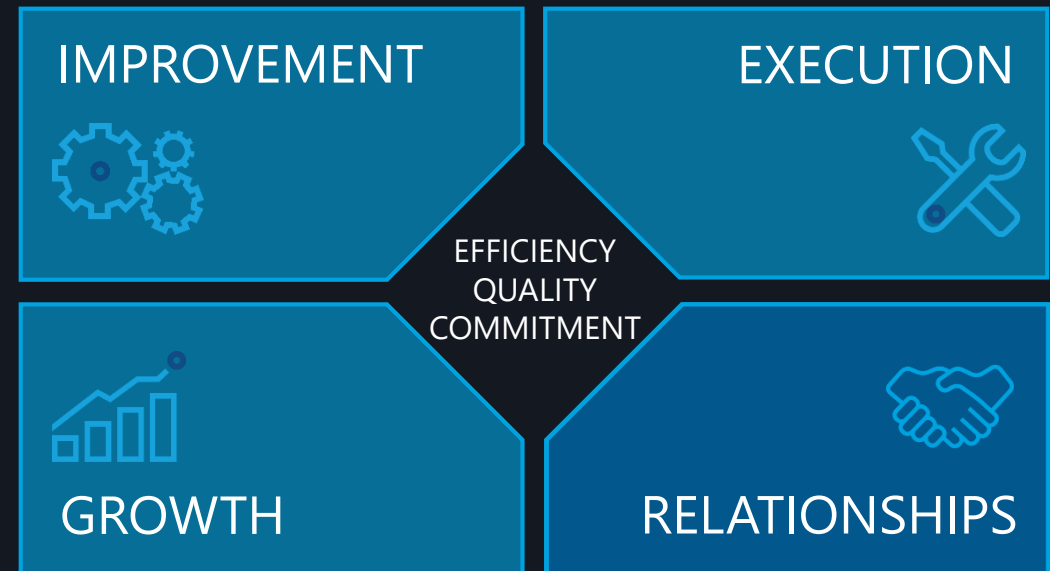
YOUR

ADVANTAGE

5 REASONS TO PARTNER WITH C.H. ROBINSON

- 1** Access to **thousands of loads** per day
- 2** **Faster payment terms** than the industry average
- 3** **Committed** and/or **transactional** relationships
- 4** **26 languages spoken** in our offices throughout Europe
- 5** **Technology** that puts shipment and delivery details at your fingertips
- 6** **Fuel cards** programme available on request

WE APPROACH OUR CARRIERS THE SAME WAY WE APPROACH OUR CUSTOMERS



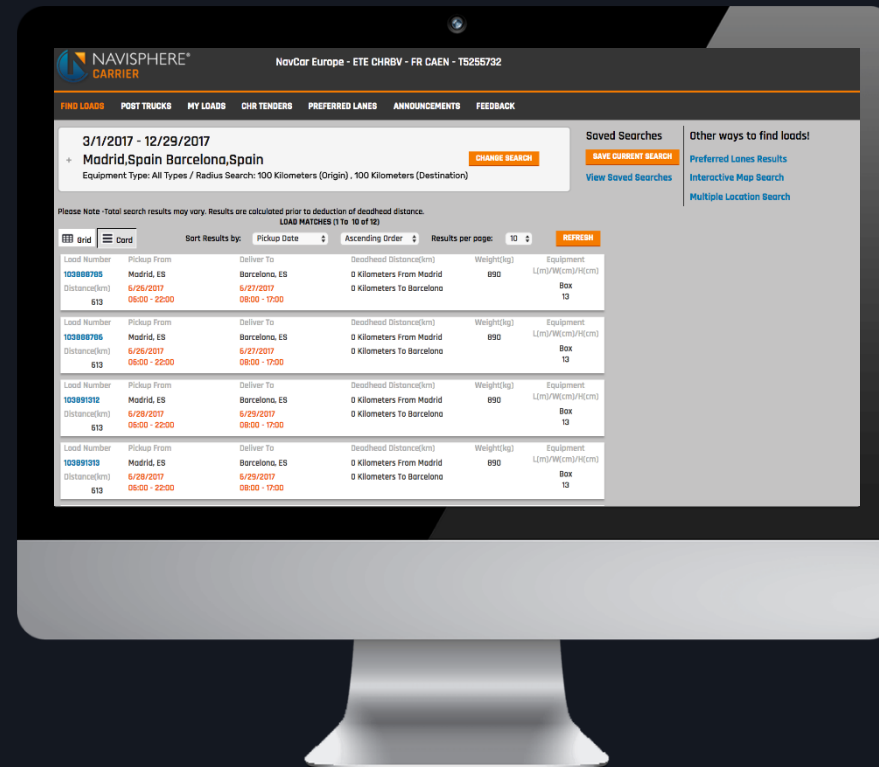
NAVISPHERE® CARRIER

YOUR PORTAL TO THE C.H. ROBINSON UNIVERSE

Find freight opportunities

Set your preferred lanes & get notifications

Stay in contact with C.H. Robinson

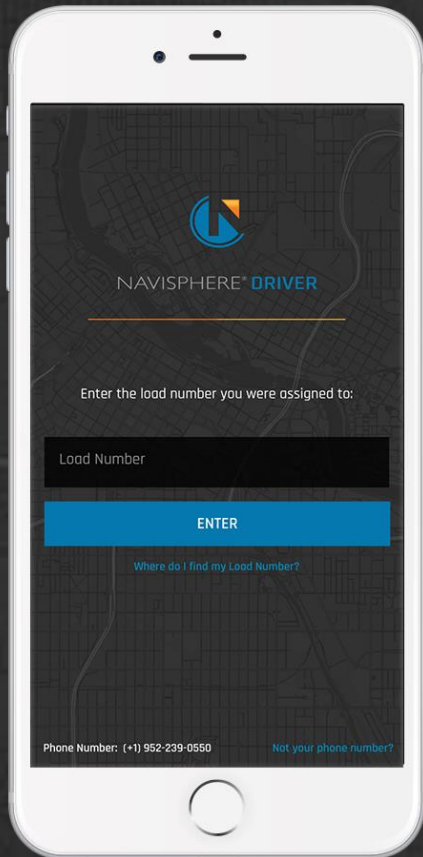


Post available trucks

View & update your loads

Check the status of your invoices

NEXT GENERATION TRANSPORTATION TECHNOLOGY



Allows driver to view and update information on their loads while on the road

Keep control of your information, you decide when to start or stop sharing your GPS location.

Free to register and easy use, the app is available in 8 languages.

WHAT WILL THE FUTURE LOOKS LIKE?

CONNECTION
ANALYSIS
DATA
SEARCHING
VERIFICATION
CODING
SENDING

FASTER PAYMENT WITH AUTOMATED PROCESSES



E-CMR removing paper and manual operations

SPEED THE DELIVERY TIME WITH REAL-TIME TRAFFIC



GPS information plug-ins and historical data

SEE AVAILABLE SHIPMENTS AROUND YOUR LOCATION



GPS information and artificial intelligence

**ANY
QUESTIONS?**

